### HOURS



Printers Oil Supply Co., Inc. (POSCO) is New England's oldest family run manufacturer of graphic arts supplies. We have been manufacturing and distributing chemicals to the graphic arts and printing industries for over 100 years.

In the year 1898, Wallace "WM" Fiske established the company in Wilmington, MA. After taking a train to Everett, MA each morning he would go to his stable and pick up his horse and buggy which he used to deliver kerosene and lubricating oils to the many print shops in Boston.

In 1930, Wallace's son Edwin L. Fiske, known as "Larry" to his many friends and customers, came to work for him. In 1959, Larry's son William "Bill" Fiske (POSCO's current President) began to work for POSCO as a truck driver. The father and son team designed and erected a new manufacturing and storage facility on Ballardvale Street in 1962. This has been the location of POSCO ever since.

In 1986, Bill's son William H. Fiske (current Vice President) came to work for the company, and again a father and son tandem was created. Together, in 1996, they completely renovated the existing facility. This included new, state of the art mixing rooms, drumming machines, etc. along with a new fleet of trucks.

Today, POSCO continues to be a family run business loaded with family traditions. We continue to modernize our facility allowing us to offer you even more products and services. For generations, POSCO has been dedicated to providing you, our valued customers, with the finest products available. We understand the value of consistency and customer service. Our team is committed to making your job easier, working hard in the development of new solutions, and improving products to satisfy your changing needs. We strive to operate with integrity, building relationships that last a lifetime. Call us today! We look forward to serving you. Open from 7:30a.m. - 5:00p.m. E.S.T. Mon-Frí. We are closed for most major national holidays.

# ORDERING

Call (800)252-5290 during regular business hours to speak to a live representative, not an automated system! Fax orders any time to (978)658-6142. E-Mail orders to customerservice@poscoinc.com All orders must meet our \$25 net minimum billing.

# SHIPPING

Customers located in our region will usually have their orders delivered on one of our own trucks. Smaller orders typically ship via UPS. We also utilize a wide variety of other carriers to suit your needs. We are happy to do whatever we can to ship your order according to your preferences.

## RETURNS

Your satisfaction is guaranteed for all of the products that we sell. If you would like to return an item, please contact us first so that we can ensure that your return is handled correctly. Some chemicals and other items do have a limited shelf life and therefore must be inspected and approved prior to being returned and credited. We are happy to work with you and strive to offer fair service when it comes to returns & exchanges

# MSDS SHEETS

Material Safety Data Sheets are available for all the products we sell. Call, fax, or e-mail us to request documents. To ensure accurate information, please specify the POSCO part number when requesting MSDS. During non-business hours you can get emergency MSDS info at (800)424-9300

### TERMS

We offer open accounts of Net 30 Days to customers pending approval of a credit application. We also accept Visa, MasterCard and American Express. C.O.D. shipments can be arranged, but be aware that most carriers charge a C.O.D. fee.

# We are happy to assist any customer with questions that they may have regarding the following:

- EPA Issues
- State and Federal Regulations
- Material Safety Data Sheets
- OSHA Issues
- Hazardous Waste Disposal Issues
- Container Storage and Labeling
- *VOC and Product Usage Reports*
- VOC Reduction

Call (800)252-5290

Fax (978)658-6142